

**\*\*\*\* Working Draft for Discussion \*\*\*\***  
**CRO Knowledge, Skills and Attributes**  
**April 2010**

**Knowledge**

*“knowledge applies to facts or ideas acquired by study, investigation, observation, or experience” – Merriam Webster*

Governance

Stakeholder Engagement

Ethics

Economic Sustainability

Social Sustainability

Environmental Sustainability

**Skills**

*“a learned power of doing something competently” – Merriam Webster*

Innovation

Strategic Planning

Change Management (Leadership)

Risk Management

Communications

## **Attributes**

*“a word ascribing a quality” – Merriam Webster*

Ethical

Open-minded

Proactive and organized

Systematic

Logical

Decisive

Diplomatic

Observant

Perceptive

Flexible

Process focused

People sensitive

Versatile

Tenacious

Self-reliant

Confident

## **CRO Qualification: Risk Management**

### **Role of the Corporate Responsibility Officer Regarding Risk**

The CRO may directly manage, facilitate or participate in processes to reduce the likelihood or negative impact of unplanned future events. The Corporate Responsibility Officer's role is to assist in identifying, assessing, responding and monitoring opportunities and risks to achieve business goals consistent with the organization's shared values.

### **Risk Management Knowledge**

Demonstrates knowledge of risk management concepts and is able to apply these concepts in one or more of areas below. Able to provide specific examples of actual involvement with risk management.

#### Assessing Risk

- Conducts Risk Assessments
- Builds Risk Models
- Identifies New Risks

#### Managing Risk

- Implements Risk Responses
- Avoiding Risk
- Transferring Risk (Insurance)
- Reducing Risk

#### Monitoring Risk

- Develops Risk Reporting Metrics
- Reports on Risks
- Within Context and Internal, External and Short Term and Long Term

#### Knowledge of Risks

- Geographic Standards
- Industry Standards
- Discipline Standards

### **References**

ISO 31000:2009 (Risk Management: Principles and Guidelines)

## **CRO Qualification: Environment**

### **Role of the Corporate Responsibility Officer Regarding Environment**

The CRO may directly manage, facilitate or participate in activities to monitor and protect the ecological systems that may be impacted by the organization. The Corporate Responsibility Officer's role is to assist in identifying, assessing, responding and monitoring environmental risks and opportunities in the company.

### **Environmental Management Knowledge**

Demonstrates knowledge of environmental concepts and is able to apply these concepts in one or more of the areas below. Able to provide specific examples of actual involvement with environmental programs and processes.

Environmental stakeholder engagement

Resource use, reuse and conservation

Resource loss and environmental impacts of lost resources

Resources used and lost in the supply chain and logistics

Resources used and lost in product use and end-of-life

Protection of the environment and restoration of natural habitats

Community and other NGO partnerships for environmental protection, mitigation and/or restoration

Other environmental issues (e.g., climate change mitigation and adaptation, water use and community issues, toxic and hazardous materials, ozone depleting substances)

### **References**

ISO 14001:2004 (Environmental Management System Standard)

ISO 26000 Draft (Social Responsibility Guidelines, section on Environmental Responsibility)

## **CRO Qualification: Innovation**

### **Role of the Corporate Responsibility Officer Regarding Innovation**

The CRO may directly lead, manage, facilitate or participate in the development or refinement of new products, services and/or processes within the organization.

### **Innovation Knowledge**

Demonstrates knowledge of innovation concepts and is able to apply these concepts in one or more of the areas below. Able to provide specific examples of actual experience with innovation.

New Product Development Processes, Tools and Metrics

Customer and Market Research

Linkage to Strategy and Planning

Linkage to Teams, People and Organizational Issues

Portfolio Management

Technology and Intellectual Property

### **References**

Product Development Managers Association (PDMA) Body of Knowledge,  
<http://bok.pdma.org>

## **CRO Qualification: Governance**

### **Role of the Corporate Responsibility Officer Regarding Governance**

The CRO may directly or indirectly influence the process and structure to oversee, manage and run the organization.

### **Governance Knowledge**

Demonstrates knowledge of governance concepts and is able to apply these concepts in one or more of the areas below. Able to provide specific examples of actual experience with influencing the governance structure of the organization.

Board of Directors & Committees, structure, independence, and competency

Business Practices & Ethics

Legal & Regulatory

Disclosure & Transparency

Enterprise Risk Management

Communication & Trust

Monitoring

### **References**

National Association of Corporate Directors (NACD)  
(<https://secure.nacdonline.org/Source/Meetings/faq.cfm>)

Crowe Horwath LLP Corporate Governance Framework

## **Attribute Definitions**

Ethical – fair, truthful, sincere, honest and discreet

Open-minded – willing to consider alternative ideas or points of view; be inquisitive and ask a lot of questions; listens well

Proactive and organized – takes the initiative with issues and is personally organized

Systematic – shows a balanced affiliation for both tasks and people

Logical – makes decisions based on facts and reasoned logic

Decisive – reaches timely conclusions based on logical reasoning and analysis; expedites decisions methodically

Diplomatic – relates to others and shows tact in appropriate situations

Observant – shows the ability to identify both patterns and exceptions in complex situations; actively aware of physical surroundings and activities

Perceptive – instinctively aware of and able to understand situations

Flexible – shows a balanced global and detail focus

Process focused- demonstrates the ability to follow a pre-determined method; sees the interconnections between core product and service processes and the host of supporting processes

People sensitive – is sensitive to and can identify a person's emotional state

Versatile – adjusts readily to different situations

Tenacious – persistent, focused on achieving results

Self-reliant – acts and functions independently while interacting effectively with different types of people in a range of situations and copes with change

\*\*\* Working DRAFT \*\*\*

Confident – demonstrates certainty and competency and reacts well to a variety of challenges demonstrating calm and poise in such challenging situations.